BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 12.729.371.523.841 | 12.908.243.472.406 |
| I | Cash \& Cash equivalents | 110 |  | 2.392.462.293.952 | 2.750.971.144.015 |
| 1 | Cash | 111 | V. 01 | 1.117.153.018.502 | 1.426.911.070.762 |
| 2 | Cash equivalents | 112 |  | 1.275.309.275.450.00 | 1.324.060.073.253.00 |
| II | Short-term financial investments | 120 | V. 02 | 1.169.418.719.131 | 1.443.449.364.921 |
| 1 | Short-term investments | 121 |  | 1.178.824.216.251 | 1.452.854.862.041 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (9.405.497.120) | (9.405.497.120) |
| III | Short-term receivables | 130 |  | 4.448.975.490.126 | 4.411.534.370.955 |
| 1 | Trade accounts receivables | 131 |  | 3.555.280.762.689 | 3.658.267.197.017 |
| 2 | Prepayment to suppliers | 132 |  | 334.804.075.137 | 253.623.307.137 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | 403.941.821.040 | 419.888.616.854 |
| 5 | Other receivables | 135 | V. 03 | 421.434.390.467 | 320.026.947.899 |
| 6 | Provision for short-term doubtful debts | 139 |  | (266.485.559.207) | (240-271.697.952) |
| IV | Inventories | 140 |  | 3.575.971.110.742 | 3.328.880.961.810 |
| ----1 | Inventories | 141 | V. 04 | 3.598.778.861.526 | 3.353.805.593.239 |
| 2 | Provision for devaluation of inventories | 149 |  | (22.807.750.784) | (24.924.631.429) |
| V | Other short-term assets | 150 |  | 1.142.543.909.890 | 973.407.630.705 |
| 1 | Short-term prepaid expenses | 151 |  | 253.751 .390 .550 | 178.529.969.119 |
| 2 | VAT deductible | 152 |  | 826.832.399.601 | 757.073.611.102 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 11.330 .025 .833 | 10.025.030.013 |
| 4 | Other short-term assets | 158 |  | 50.630.093.906 | 27.779.020.471 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 5.037.030.653.242 | 4.662.313.781.106 |
| I | Long-term receivables | 210 |  | 1.109.764.525 | 1.212.664.525 |
| ------1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | 1.109 .764 .525 | 1.212 .664 .525 |
| 5 | Provision for long-term doubtful debts | 219 |  | -------- | - |
| II | Fixed assets | 220 |  | 3.364.983.373.051 | 3.075.863.270.475 |
| 1 | Tangible fixed assets | 221 | V. 08 | 2.606.239.317.936 | 2.263.586.993.603 |
|  | - Historical cost | 222 |  | 4.694.085.364.400 | 4.133 .884 .628 .323 |
|  | - Accumulated depreciation | 223 |  | (2.087.846.046.464) | (1.870.297.634.720) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 968.057.029 | 545.870.029 |
|  | - Historical cost | 225 |  | 1.111.399.441 | 794.460 .808 |
|  | - Accumulated depreciation | 226 |  | (143.342.412) | (248.590.779) |
| 3 | Intangible fixed assets | 227 | V. 10 | 272.775.876.780 | 272.627.710.038 |
|  | - Historical cost | 228 |  | 498.949.629.279 | 480.191.028.731 |
|  | - Accumulated depreciation | 229 |  | (226.173.752.499) | (207.563.318.693) |


|  | Construction in progress | 230 | V. 11 | 485.000.121.306 | 539.102.696.805 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 712.241.860.447 | 706.727.341.936 |
| 1 | Investment in subsidiaries | 251 |  |  |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 232.339 .447 .429 | 225.525 .036 .285 |
| 3 | Other long-term investments | 258 | V. 13 | 662.196.137.428 | 663.468.944.666 |
| 4 |  | 259 |  | (182.293.724.410) | (182.266.639.015) |
| V | Other long-term assets | 260 |  | 727.187.380.066 | 647.002.229.017 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 550.349.959.522 | 489.423.569.136 |
| 2 | Deferred income tax assets | 262 | V. 21 | 117.512.325.893 | 103.536.509.729 |
| 3 | Others | 268 |  | 59.325.094.651 | 54.042.150.152 |
| VI. | Goodwill | 269 |  | 231.508.275.153 | 231.508.275.153 |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 17.766.402.177.083 | 17.570.557.253.512 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 8.885.204.838.350 | 9.316.700.305.301 |
| I | Short-term liabilities | 310 |  | 7.841.501.633.005 | 8.356.026.668.260 |
|  | Short-term borrowing | 311 | V. 15 | 3.851.104.121.850 | 4.166.634.532.080 |
| 2 | Trade accounts payable | 312 |  | 2.309.476.190.654 | 2.200.022.923.453 |
| 3 | Advances from customers | 313 |  | 534.104.748.878 | 374.759.654.082 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 154.928 .451 .773 | 196.311.775.347 |
| 5 | Payable to employees | 315 |  | 312.327.346.687 | 506.482.831.093 |
| 6 | Payable expenses | 316 | V. 17 | 443.735 .615 .501 | 447.646 .454 .864 |
| 7 | Intercompany payable | 317 |  | - | --- |
| 8 | Payable in accordance with contracts in progress | 318 |  | 7.158.490.357 | 28.377.082.233 |
| 9 | Other short-term payables | 319 | V. 18 | 169.070.295.328 | 172.163.501.647 |
| 10 | Provision for short-term liabilities | 320 |  | 34.734.772.080 | 52.496.233.059 |
| 11 | Bonus and welfare fund | 323 |  | 24.861 .599 .897 | 211.131.680.402 |
| II | Long-term liabilities | 330 |  | 1.043.703.205.345 | 960.673.637.041 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 198.949.388.463 | 191.130.136.496 |
| 4 | Long-term borrowing | 334 | V. 20 | 84.199.226.418 | 55.406.052.179 |
| 5 | Deferred income tax payable | 335 | V. 21 | 1.104.932.003 | 1.138 .933 .402 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | 12.905.000 | 12.905.000 |
| 8 | Unrealised revenue | 338 |  | 759.222.206.404 | 712.713.453.938 |
| 9 | Scientific and Technological Development fund | 339 |  | 214.547 .057 | 272.156.026 |
| B | OWNER'S EQUITY | 400 |  | 7.587.817.554.569 | 7.208.664.664.472 |
| 1 | Capital sources and funds | 410 | V. 22 | 7.585.067.554.569 | 7.205.914.664.472 |
| 1 | Paid-in capital | 411 |  | 3.439.766.000.000 | 2.752.017.550.000 |
| 2 | Capital surplus | 412 |  | 49.465.703.201 | 49.465.703.201 |
| 3 | Other capital of owner | 413 |  | - | ---- |
| 4 | Treasury stock | 414 |  | (823.760.000) | (823.760.000) |


| 5 | Asset revaluation differences | 415 |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | 2.-708.993.6---- | 4.302.490.092 |
| 7 | Investment and development fund | 417 |  | 85.601.157.710 | 78.666.938.875 |
| 8 | Financial reserve fund | 418 |  | 114.943.857.509 | 114.943 .857 .509 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 3.893 .405 .602 .507 | 4.207 .341 .884 .795 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | 2.750 .000 .000 | 2.750.000.000 |
| ------1 | Bonus and welfare funds | 431 |  | --- | - |
| 2 | Budgets | 432 | V. 23 | 2.750 .000 .000 | 2.750 .000 .000 |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 1.293.379.784.164 | 1.045.192.283.739 |
|  | TOTAL RESOURCES | 440 |  | 17.766.402.177.083 | 17.570.557.253.512 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 14.241.494.214.006 | 12.300.531.979.357 |
| 2. Deductions | 02 |  | 97.644.480.042 | 33.320.110.616 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 14.143.849.733.964 | 12.267.211.868.741 |
| 4. Cost of sales | 11 | VI. 27 | 11.244.787.520.875 | 9.708.829.425.585 |
| 5. Gross profit (20=10-11) | 20 |  | 2.899.062.213.089 | 2.558.382.443.156 |
| 6. Financial income | 21 | VI. 26 | 159.818.872.141 | 141.479.752.568 |
| 7. Financial expenses | 22 | VI. 28 | 149.528.669.901 | 146.337.912.753 |
| - In which: Interest expense | 23 |  | 82.718.869.904 | 65.518.102.069 |
| 8. Selling expenses | 24 |  | 731.900.469.866 | 551.267.410.136 |
| 9. General \& administrative expenses | 25 |  | 982.205.378.173 | 774.473.826.006 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 1.195.246.567.290 | 1.227.783.046.829 |
| 11. Other income | 31 |  | 64.752.401.941 | 100.077.392.975 |
| 12. Other expenses | 32 |  | 25.519.741.183 | 59.200.965.816 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 39.232.660.758 | 40.876.427.159 |
| 14. Profit or loss in joint venture | 45 |  | (7.904.105.205) | 8.049.338.342 |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 1.226.575.122.843 | 1.276.708.812.330 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 202.173.159.255 | 230.372.046.625 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (14.009.817.563) | (12.643.199.551) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 1.038.411.781.151 | 1.058.979.965.256 |
| 18.1 Profit after tax of minorities | 61 |  | 249.308.840.766 | 255.871.580.266 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 789.102.940.385 | 803.108.384.990 |
| 19. EPS (VND/share) | 70 |  | 2.295 | 2.934 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


